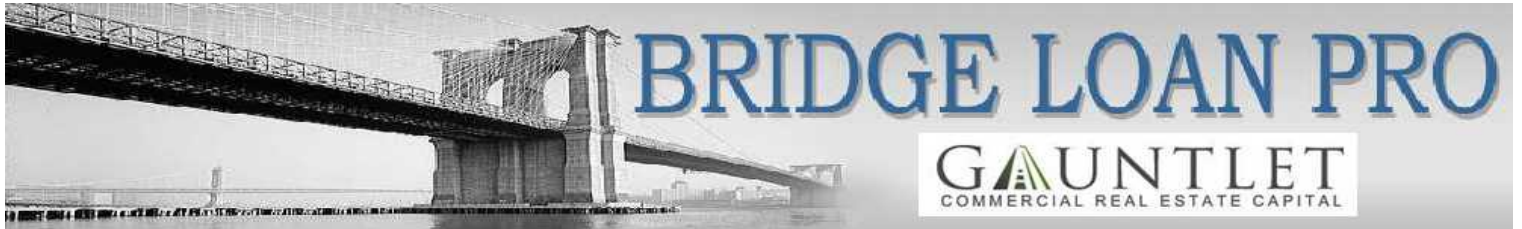


# How to Analyze & Sell Distressed Commercial Real Estate



This seminar includes the basics of analyzing commercial properties for Bridge Loan Financing including Exit Strategy to acquire distressed assets and or turnaround (reposition properties) and provide you with the necessary information and tools to professionally present and analyze investment opportunities to investors and educate sellers. Property Types include: Apartments (5 or more units), Mobile Home Parks, Commercial & Industrial (Single Tenant, Multi-Tenant and Owner User Commercial), Self Storage, Hotel and Assisted Living

## Bridge Loan Analysis to acquire Turnaround (Reposition) and Distressed Assets

- Introduction to the BridgeLoanPro Transaction Summary and Commercial Property Analysis forms
- Basics of Structured Finance (Analysis & Underwriting) including Exit Strategy to Stabilization
- Multifamily (Apartment Buildings) Exit Strategy ; Portfolio Bank vs. Agency (Tier 2, 3, 4) Financing
- Commercial & Industrial property introduction (Single Tenant, Multi-Tenant and Owner-User)
- Self Storage (Mini-Storage) property introduction
- Hotel-Motel (Hospitality) property introduction
- Assisted Living (Senior Healthcare Facilities) property introduction
- Equity Participation Structured Financing
- High Leverage Distressed Assets Acquisitions (100% Loan to Cost)

## ASSET BASED LENDING (PRIVATE MONEY) BRIDGE LOANS

Apartments - Mobile Home Parks - Mixed-Use  
Commercial - Industrial - Self-Storage - Hotel - Assisted Living

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SEMINAR DATE: Friday, February 24th  
9:30 AM to 12:30PM  
Location: 22833 Arlington Avenue  
Torrance, CA. 90501

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