

What's New in Government Affairs  
February 19, 2009  
[www.SouthBayAOR.com](http://www.SouthBayAOR.com)



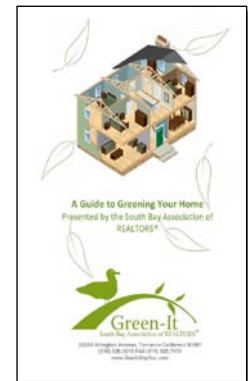
## LOCAL

**JOIN US! REGISTER NOW** for the **2010 Annual City Managers Breakfast**, on Thursday, March 11 at the Torrance Doubletree Hotel. Doors open at 7:30 a.m. Don't miss this opportunity to meet city managers from all around the South Bay, and get great, local information on your areas that you can't get anywhere else! Event is *FREE* for contributors to the 2010 REALTOR® Action Fund of at least \$49; otherwise the price for breakfast is \$30. Call Nikki Vanisi to register at (310)326-3010.



**GREEN BOOKLET LAUNCHED:** Thank you to everyone who attended the launch reception of our "Guide to Greening Your Home" at a fabulous Green home Manhattan Beach. Copies of the booklet are available at SBAOR, and a PDF version is posted on our website at [www.SouthBayAOR.com](http://www.SouthBayAOR.com). Stay tuned for upcoming offers to personalize these booklets with your information so that you can use with your farm and your clients. Call SBAOR Government Affairs for more information.

*Photo From Left: Steve Goddard, President of the California Association of REALTORS®; Ron Smith, Director of West Basin Municipal Water District; Mickey Knickerbocker, chair of SBAOR Government Affairs Committee; Daniel Salzman, builder of 645 9<sup>th</sup> St. in Manhattan Beach; Mitch Ward, Mayor of Manhattan Beach.*



**DON'T MISS SOUTH BAY PUBLIC OFFICIALS AND BUSINESS LEADERS:** The Annual General Assembly of the South Bay Cities Council of Governments takes place next Friday, February 26 from 8:00 a.m. – 3:00 p.m. This free event is a great opportunity to meet with a major cross-section of South Bay political and business leaders, plus it has great speakers and networking opportunities. For more information go to <http://southbaycities.org>.

**FORECLOSURE PREVENTION FOR WELLS/WACHOVIA BORROWERS:** Wells Fargo and Wachovia are offering a free workshop for customers having trouble paying the monthly mortgage. Representatives are available to confidentially talk about options that may help overcome payment challenges, understand potential options to keep the home, and avoid foreclosure. Los Angeles Convention Center, South Hall G; 1201 S. Figueroa St., Los Angeles, CA 90015. March 21-23, 10:00 a.m. to 7:00 p.m.

### Why Government Affairs?

Every city makes decisions on taxes, point-of-sale, signs, rent control, property rights, and more. This impacts your client's ability to buy, sell, or develop their properties and your ability to do business. The South Bay Association of REALTORS® Government Affairs Program protects and advocates for you. For more information, call SBAOR Government Affairs at (310)326-3010 ext. 715