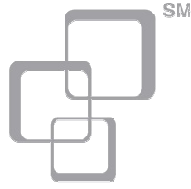


Earn Your Seniors Real Estate

Designation This Year!

SRES



where the future takes shape



South Bay Association of REALTORS®

22833 Arlington Ave. Torrance 90501

March 25th & 26th, 2010

8:00 a.m. to 5:00 p.m.

Course Fee: \$250 – REDUCED from \$399!!

To Register: log on to www.southbayaor.com

Click on the calendar link then go to event.

SRES is the only designation and marketing program specifically designed to serve senior property owners. In just three years it has become the fastest-growing designation in real estate, with members representing all 50 states and Canada. The vast majority of seniors are homeowners. The American Association of Retired Persons (AARP) estimates that 83% of seniors own their own homes. Nearly three million of them will move residences in the next two years. Seniors need someone who can advise them on the best way to maximize their equity. They'd probably be the first to tell you, however, that seniors are not your average real estate customers. This is now an NAR designation and you will need to bring your DRE license number as well as your NRDS number to class.

About our Instructor



DEBBIE RODGERS

Debbie entered the real estate industry in 1987, after working for several years in financial management as a regional trainer. She merged her real estate career with her strong administrative background and has worked as a Trainer, Sales Manager, Office Manager, Regional Director, and Vice President of various real estate firms during the past 19 years. She began teaching for the California Dept. of Real Estate in 1990 and is currently an instructor for NAR designation courses, the e-PRO certification course and the Senior Real Estate Specialist (SRES) designation. Debbie was named 2007 Distinguished SRES® Instructor by the SRES Council, a division of the National Association of REALTORS®

